

BWCE AGM 2019





Jane Stephenson: Chair

14th September 2019

AGENDA



- 1. Welcome and apologies
- 2. Highlights from 2018-19 Pete Capener (Managing Director)
- 3. BWCE Supporters Network Jane Laurie (Chair Coms & Outreach Group)
- 4. BWCE Community fund recipient snapshots Sophie Hooper Lea (Chair BWCE Fund)
- 5. Business Strategy Update Pete Capener
- 6. Break
- 7. AGM Business Jane Stephenson (Chair)
- 8. Any Other Business



AGM 2019 Overview of 2018-19



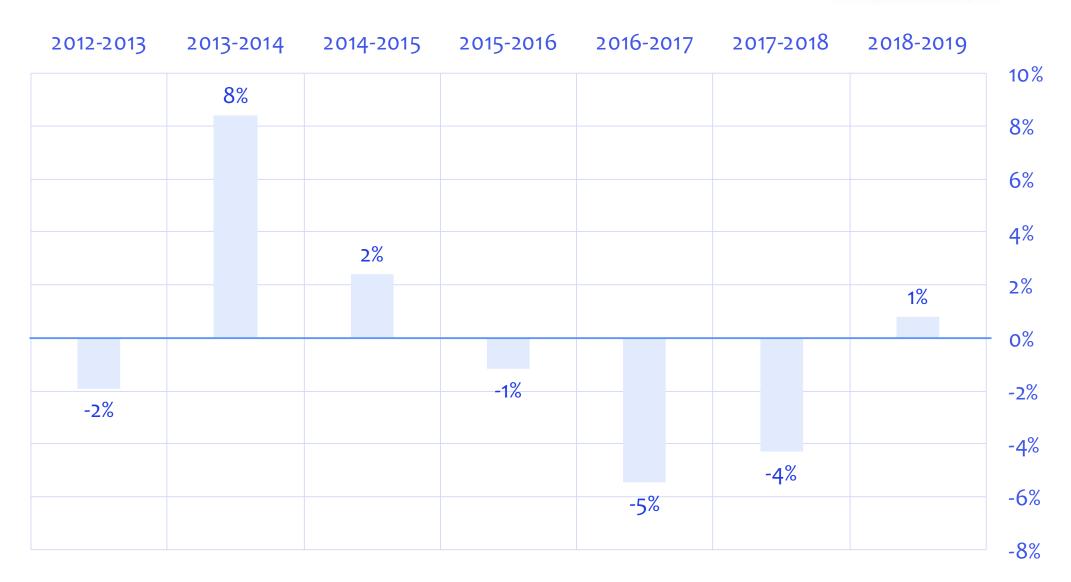


Pete Capener: MD

14th September 2019

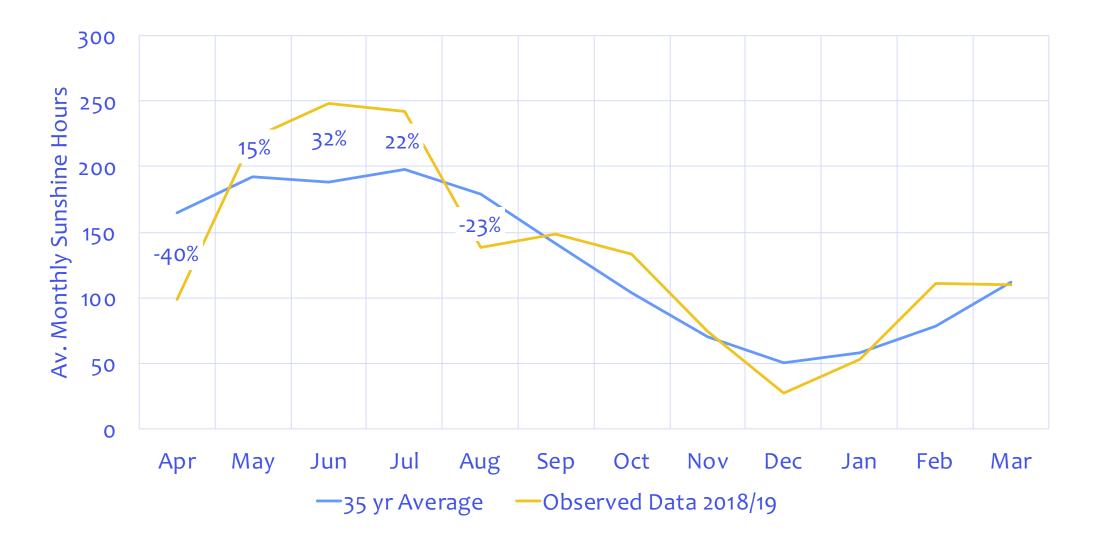
Project Performance by Year – Whole Portfolio





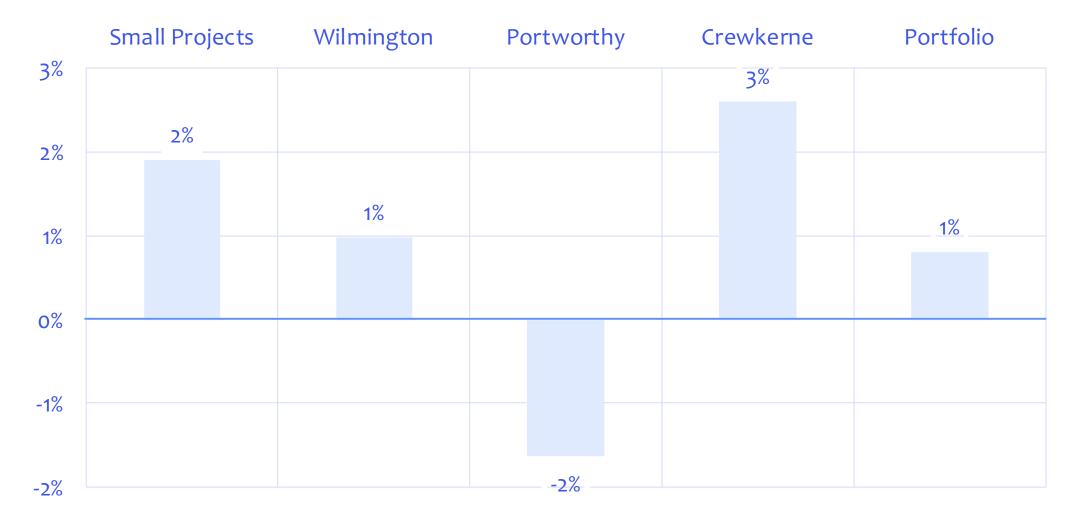
35 Year Average to Observed Sunshine Hours – Yeovilton Met Office





Project Performance by Project – 2018/2019





Achievements

Development

- Launched Solar Streets
- Laid groundwork for further innovation
- Partnership with Our Power dissolved

Outreach

- Recruited Nick Bird Communications and Community Outreach
- Set up Supporters Network



Financial management

- Completed second phase of debt refinance with Triodos – overall reduced cost of capital from 5.8% to 5%
- Partially redeemed our second bond
- Launched new share offer with lower interest and lower minimum investment
- Supported set up of Bright Renewables

Summary



Overall, a good year with good project performance and progress around innovation and an expanded approach to outreach.

Frustrated with no new community scale renewables and a policy vacuum at national level.



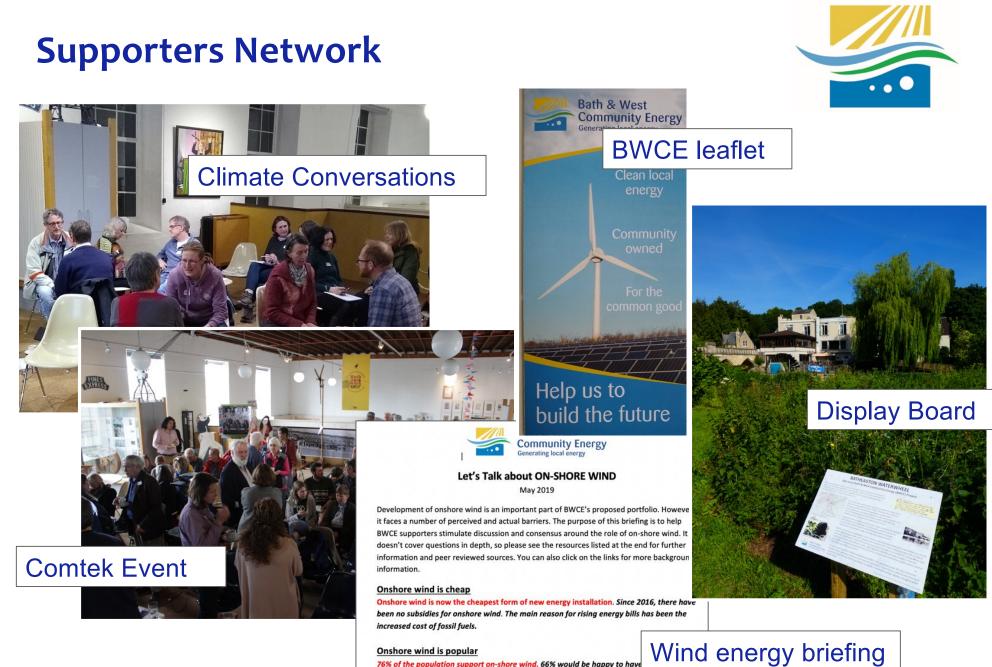
Supporters Network





Jane Laurie: Chair Comms & Community Outreach Group

14th September 2019



76% of the population support on-shore wind. 66% would be happy to have renewable energy in their area. 81% thought that renewable energy developments should provide direct benefits to the communities in which they are located. BEIS government



Community Fund





Sophie Hooper Lea: Community Fund Chair

14th September 2019

BWCE Fund





BWCE Fund 2018-19 £31,204 distributed - grants from £500-£5,000



| Friends of Bathampton Meadows Riverside | To purchase and install a recycling bin and an information board for Bathampton Meadows Riverside |
|--|---|
| Monksdale Allotments Community Orchard | To purchase trees, hedges and materials to plant a community orchard. |
| Bath Share & Repair | To increase the capacity and efficiency of Bath Share & Repair through investing in resources for the repair cafes. |
| Transition Bath | Toward the cost of a six-month pilot of the Ride to Work by E-Bike Project, for 40 employees at Bath based work places the opp. to trial an electric bike for 6 weeks each. |
| Time Bank Plus | Toward the annual running cost of the group's 'Library of Things/Borrow It' scheme which encourages residents to borrow useful household items rather than buy them. |
| Percy Community Centre | To install LED lighting in the Percy community centre's basement, ground floor area and sport hall. |
| All Saints, Weston | To install LED strip lighting and LED dimmer spot lighting throughout the Weston Hub building, and also to install a digital control system for a new heating system. |
| Carers Centre B&NES | Toward secondary glazing for the Carers' Centre in Bath called Woodlands, to make the building more energy efficient, warmer and reduce noise. |
| Marksbury Village Hall | Toward installing new insulation and low energy lighting in the hall. |
| Climate Friendly Bradford on Avon | Toward the cost of installing three water fountains in Bradford-on-Avon with the aim of reducing waste from the use of plastic water bottles. |
| Henstridge Village Hall | Toward the cost of installing new infra-red heating panels in the ceiling of the hall. |



Bath & West Community Fund Community **Energy Fund**

Monksdale Allotments Community Orchard





Bath & West Community Energy Fund

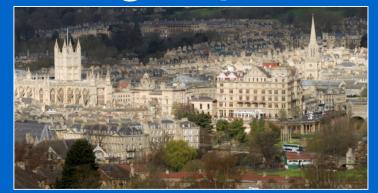
Weston All Saints Hub





AGM 2019 Business Strategy Update





Pete Capener: MD

14th September 2019

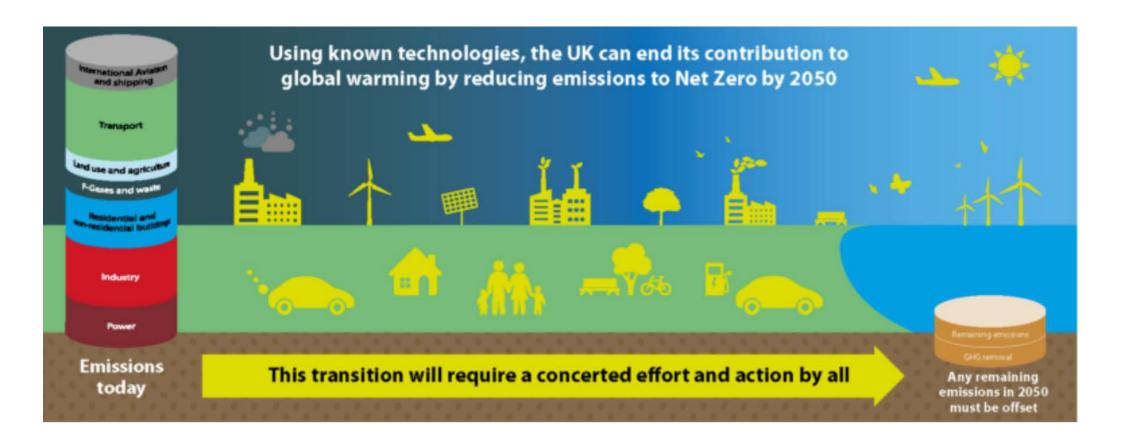
National Context



- No Feed in Tariff
- Delay in implementing the Smart Energy Guarantee
- Delayed Energy White Paper
- Significant electricity system change bringing uncertainty and risk
- Insufficient carbon reduction
- Diminishing time frame within which to act

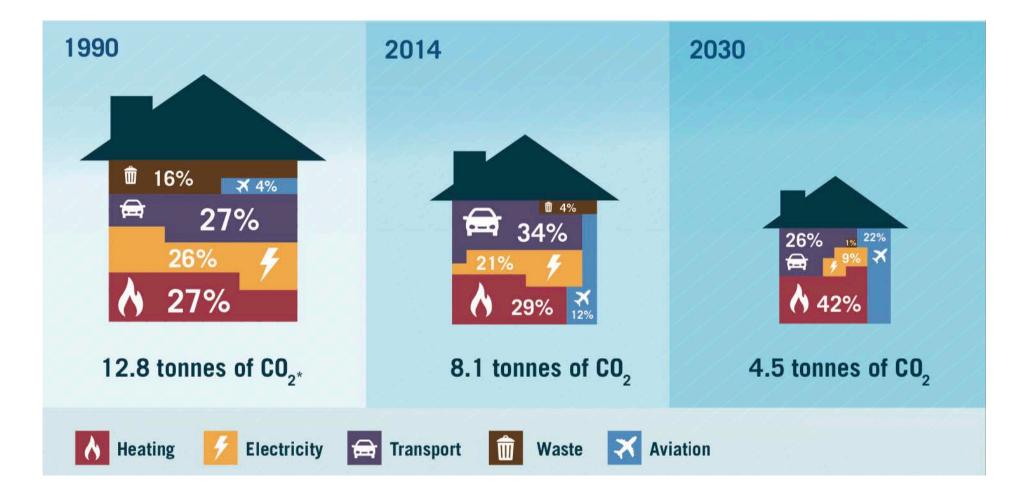
The Challenge of Net Zero





What about Heat and Transport





BWCE Priorities - Electrifying heat and transport



Heat Pumps



Solar canopies and EV charging



BWCE Priorities - Increasing Renewable Electricity



Ground mount solar

Roof top solar

Wind turbines



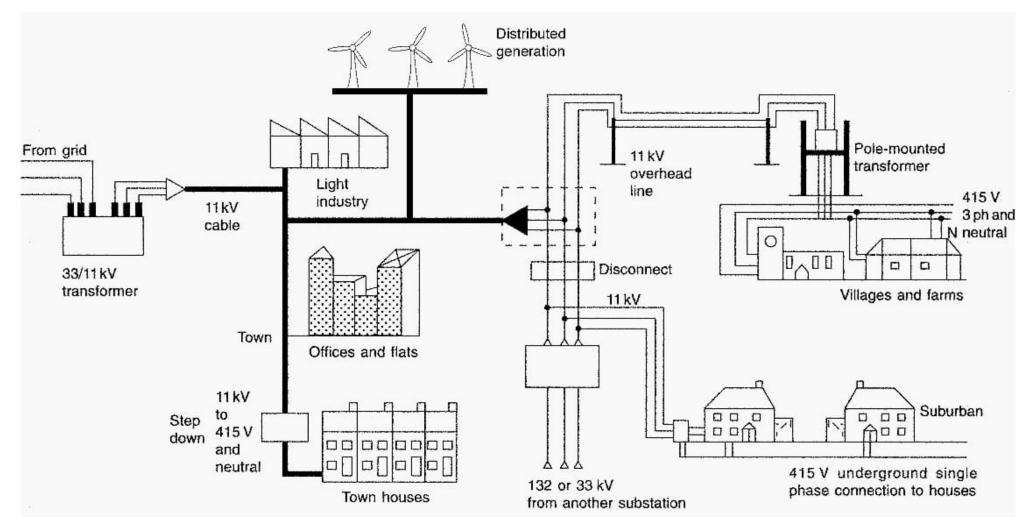


But how to deal with....



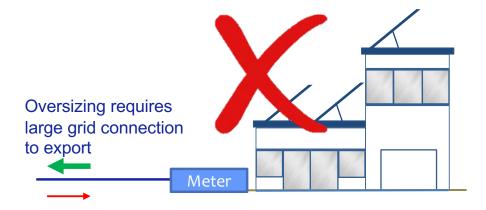
Intermittency

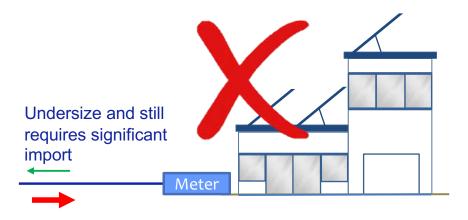
Grid capacity

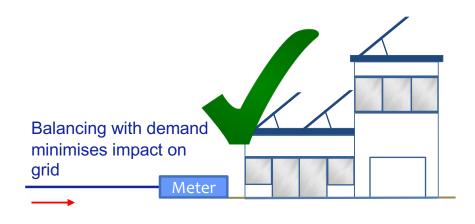


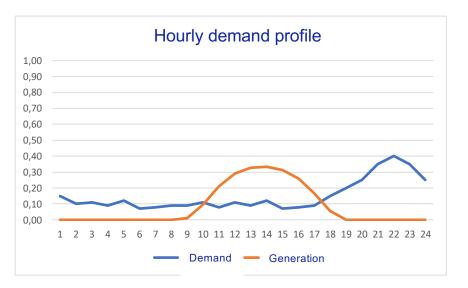
Scale & Timing of Distributed Generation











Scale & Timing of Distributed Generation





BWCE Priorities – Matching Supply & Demand



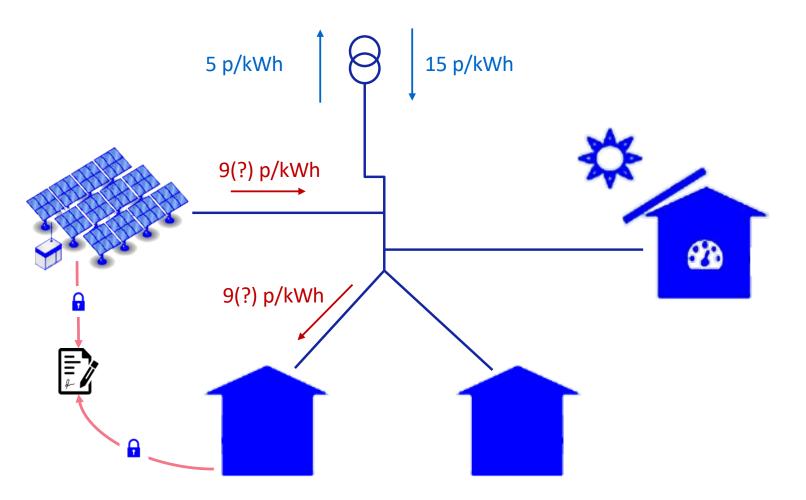
SOLAR STREETS



BWCE Priorities – Matching Supply & Demand

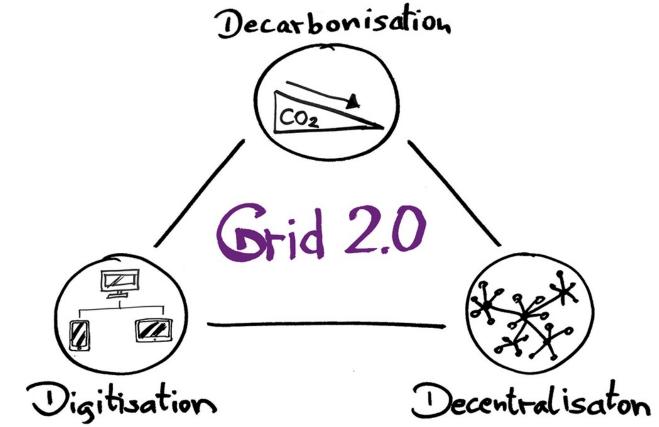


FLEX COMMUNITY



Why Us?





We need to also Democratise....



Now is the time to act...



B&NES Council Declares Climate Emergency



According to climateemergencydeclaration.org there are 328 councils in UK declaring a climate emergency, **representing 70% of the UK population**

If Not Now, When....



Subject to member approval of lower interest and fund payments, we plan to:

- Recruit a full time Development Co-ordinator on a 1 year contract, extendable if funding allows
- Draw in additional project management capacity on an associate basis
- Seek grant funding where possible
- Capitalise development costs where appropriate
- Underwrite with £55k from reduced interest and fund payments

Next 15 -18 months to March 2021



- Roof top solar 500kW
- Develop financially viable model for subsidy free ground mount solar, wind and solar canopies/EV charging/battery storage
- Review the potential for co-locating battery storage on our existing sites as well as corporate PPAs and grants
- Identify and start developing at least 1 site for wind, large scale solar and Solar/EV charging
- Expand the Demand Side Response programme and trial peer to peer trading through the Flex Community project
- Establish partnership with a licensed supplier to deliver some of the above within some form of local energy tariff

SO WHAT DO YOU THINK?



In groups at your table..

- What questions do you have?
- What did you like about our plans?
- Do you have any concerns?

Peter Capener Bath & West Community Energy Email: pete.capener@bwce.coop





AGM Business





Jane Stephenson: Chair

14th September 2019

AGM AGENDA – Annual Accounts



- 1. Presentation of Accounts to end March 2019
- 2. Approval of Accounts
- 3. Approval of member interest payment
- 4. Approval of community fund payment
- 5. Re-appointment of auditor
- 6. Approval of rule change
- 7. Director Elections
- 8. AOB

Balance Sheet



| BWCE Assets | 2018-19 | Notes to 2018-19 summary | 2018-19 |
|---------------------------------------|--------------|--|--------------|
| Project Fixed Assets | 16,333,533 | Renewable asset value without refi costs | 16,693,182 |
| Debtors less Creditors | 299,002 | Debtors include refi costs in prepayments | (132,323) |
| Cash at Bank | 1,153,636 | Includes reserve accounts and unused capital | 1,188,058 |
| Net Current Assets | 1,452,638 | | 1,055,735 |
| Total Assets Less Current Liabilities | 17,786,171 | | 17,748,917 |
| Less Long Term Liabilities | (11,088,472) | Larger bond reduction than debt increase | (11,193,220) |
| Net Assets at Year End | 6,697,699 | | 6,555,697 |
| | | | |
| BWCE Capital & Reserves | | | |
| Share Capital | 5,549,950 | Member shareholding | 5,674,600 |
| Reserves less P&L account | 1,147,749 | | 881,097 |
| Total Group Funds | 6,697,699 | | 6,555,697 |
| | | | |

Balance Sheet



| BWCE Assets | | 2018-19 | Notes to 2018-19 summary | | | | 2018-19 |
|-------------------------|--|-----------------|--|---|----------|-------------|------------|
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| Debtors le | ess Creditors | 299,002 | Debtors include refi cos | Debtors include refi costs in prepayments | | | (132,323) |
| Cash at Bank 1 | | | Includes reserve accounts and unused capital | | | | 1,188,058 |
| Net Current Assets | | | | | | | 1,055,735 |
| Total Assets Less Curre | | | | 2018 | 2019 | | 17,748,917 |
| Less Long Term Liabilit | Finance co | osts as Intang | £230,966 | £340,272 | | 11,193,220) | |
| Net Assets at Year Enc | Finance costs as Intangible Assets | | | | | | 6,555,697 |
| | Finance co | osts transferre | ed to Prepayments | | £571,238 | | |
| BWCE Capital & Reser | Amortised (goes through P&L as a cost) | | | £5,204 | £33,351 | | |
| Share Capital | Contributi | ion to prepay | ments as at March 2019 | | £532,683 | | 5,674,600 |
| Reserves less P&L accou | | | | | | | 881,097 |
| Total Group Funds | | 6,697,699 | | | | | 6,555,697 |
| | | | | | | | |

Balance Sheet



| BWCE Assets | 2018-19 | | Notes to 2018-19 summary | | 2018-19 |
|---------------------------------------|--------------|---|------------------------------------|-------------------|--------------|
| Project Fixed Assets | 16,333,533 | ŀ | Renewable asset value without refi | costs | 16,693,182 |
| Debtors less Creditors | 299,002 | J | | 2019 | (132,323) |
| Cash at Bank | 1,153,636 | | Debt Service Reserve Account | | 1,188,058 |
| Net Current Assets | 1,452,638 | | Debt Selvice Reserve Account | £321,774 | 1,055,735 |
| Total Assets Less Current Liabilities | 17,786,171 | | Maintenance Reserve Account | £223,976 | 17,748,917 |
| Less Long Term Liabilities | (11,088,472) | | Cash at bank | £607 , 887 | (11,193,220) |
| Net Assets at Year End | 6,697,699 | | Total £1,153,636 | | 6,555,697 |
| | | | lotal | 21,133,030 | |
| BWCE Capital & Reserves | | | | | |
| Share Capital | 5,549,950 | / | Nember shareholding | | 5,674,600 |
| Reserves less P&L account | 1,147,749 | | | | 881,097 |
| Total Group Funds | 6,697,699 | | | | 6,555,697 |
| | | | | | |

Change in Debt



• Substantive increase in debt

| | 2017 | 2018 | 2019 | % change |
|-------|-------------|-------------|-------------|----------|
| Loans | £7,345,485 | £8,559,701 | £9,664,246 | 32% |
| Bonds | £3,436,500 | £2,668,319 | £1,809,319 | -47% |
| Total | £10,781,985 | £11,228,020 | £11,473,565 | 6% |

- Reduced weighted cost of capital from 5.8% to 5%
- Added a net £1.5 million to cashflow over projects' lifetime

Trading Performance



| | 2018-19 | Notes to 2018-19 summary | 2017-18 |
|----------------------------------|-----------|---|-----------|
| Electricity Generation Income | 1,702,399 | Feed in tariff plus export income | 1,520,992 |
| Other income | 79,357 | Grant plus minor recharge | |
| Total Income | 1,781,756 | | 1,520,992 |
| Cost of sales | (382,267) | Project costs, not inc. cost of capital | (403,127) |
| Administrative expenses | (170,519) | BWCE overheads, including community fund | (99,564) |
| Interest on loans and bonds | (486,363) | Interest goes down following refi | (549,395) |
| Surplus Before Members' Interest | 742,607 | | 468,905 |
| Members' Interest | (342,067) | Interest paid to members in year | (327,657) |
| Surplus After Members' Interest | 400,540 | | 141,248 |
| Depreciation | (589,668) | Includes impact of additional impairment | (702,650) |
| P&L | (189,128) | | (561,402) |
| Revaluation of assets | 455,780 | | 585,819 |
| Total Comprehensive Income | 266,652 | Better project performance & lower impairment | 24,417 |
| | | | |

Trading Performance



| | 2018-19 | | | | 2017-18 |
|----------------------------------|-----------|-----------------------------|---------|--------|-----------|
| Electricity Generation Income | 1,702,399 | Salaries plus costs | 65,618 | 25,673 | 1,520,992 |
| Other income | 79,357 | Office expenses | 4,071 | 2,058 | |
| Total Income | 1,781,756 | Computer software | 356 | 252 | 1,520,992 |
| Cost of sales | | Trade subscriptions | 1,432 | 1,451 | |
| | (382,267) | Charitable donations | 30,000 | 30,000 | (403,127) |
| Administrative expenses | (170,519) | Sundry expenses | 2,902 | 6,875 | (99,564) |
| Interest on loans and bonds | (486,363) | Research and development | 953 | - | (549,395) |
| Surplus Before Members' Interest | 742,607 | Advertising | 968 | 966 | 468,905 |
| Members' Interest | (342,067) | Auditor | 10,400 | 10,400 | (327,657) |
| Surplus After Members' Interest | 400,540 | Legal and professional fees | 7,494 | 7,130 | 141,248 |
| Depreciation | (589,668) | Insurance | 2,712 | 1,169 | (702,650) |
| P&L | (189,128) | Bank charges | 10,262 | 8,386 | (561,402) |
| Revaluation of assets | 455,780 | Finance and refinance fees | 33,351 | 5,204 | 585,819 |
| Total Comprehensive Income | 266,652 | | 170,519 | 99,564 | 24,417 |
| | | | | | - 1, 1-7 |



QUESTIONS?

Peter Capener Bath & West Community Energy Email: pete.capener@bwce.coop

AGM Resolutions



- 1. That BWCE's consolidated accounts for 2018-19 are adopted.
- 2. That the proposed payment of 6.25% interest to members on their investment for the period to March 2019 is approved.
- 3. That the proposed payment of £35,000 to the community fund is approved.
- 4. That the auditors, Alanbrookes Ltd of 48 Boulevard, Weston-super-Mare, BS23 1NF are re-appointed.
- 5. That the proposed change to BWCE's rules is approved. The change increases the number of co-opted directors on the board from 2 to 3.

Change rules to increase number of Co-opted Directors from 2 to 3



Proposal to amend clause 71 of our Rules to state that:

In addition the Board of Directors may co-opt up to <u>three</u> external independent Directors who need not be Members and are selected for their particular skills and/or experience.

BWCE Director Board Elections



Candidates

• David Daniels

• David Martin



• Barney Rhys Jones





THANK YOU

Jane Stephenson Bath & West Community Energy Email: jane.stephenson@bwce.coop